

## ΡLUTUSHEΔLTΗ

# Revenue Impact Analysis of E/M Coding Changes 2023



#### **E/M Revisions and Deletions** • Categories affected for 2023 • Deleted codes • 2023 Revisions • Different Sections of E/M **E/M Evaluation and Management Guidelines** • Initial and Subsequent Services • History and Physical • Initial and Subsequent Services Agenda • E/M Key Elements - MDM • Time • Time: Coding Requirements • Sample ED Calculator 2023 **Revenue Impact** • Revenue Impact Due to Conversion Factor • ED Quality Graph - Case study • Revenue Impact Due to Key Documentation Deficiencies Q&A



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## **E/M Milestones**

1995







- Introduction of 95 guidelines by CMS
- Key Elements: History, Examination MDM and Time
- Addition of 97 guidelines by CMS for specialists
- Examination defined

   extensively based on the
   organ system as clinical
   bullets to support
   specialist exams

- 2021 guidelines for office visits by AMA
- AMA redefined medical decision making guideline for 2021







- MDM and Time as key components by AMA
- History and examination no longer considered as an element in selection of E/M service codes

## E/M Categories Effected for 2023

Office or Other Outpatient Services

Hospital Inpatient and **Observation Care Services** 

**Emergency Department** Services



**Prolonged Service With or Without Direct Patient Contact on the Date of an Evaluation and Management Service** 





#### Home or Residence Services





## 2023 - E/M Revisions | A Quick Snapshot

- Revision of Hospital Inpatient and Observation Care Services E/M codes 99221-99223, 99231-99239 and guidelines
- Revision of Consultations E/M codes 99242-99245, 99252-99255 and guidelines
- Revision of Emergency Department Services E/M codes 99281-99285 and guidelines
- Revision of Nursing Facility Services E/M codes 99304-99310, 99315, 99316 and guidelines
- Revision of Home or Residence Services E/M codes 99341, 99342, 99344, 99345, 99347-99350 and guidelines
- Revision of guidelines for Prolonged Services E/M codes 99358, 99359, 99415, 99416
- Revision of Prolonged Services E/M code 99417 and guidelines



## 2023 E/M Deleted Codes | Quick Snapshot

- Deletion of Hospital Observation Services E/M codes 99217-99220
- Deletion of Consultations E/M codes 99241 and 99251
- Deletion of Nursing Facility Services E/M code 99318
- Deletion of Domiciliary, Rest Home (eg, Boarding Home), or Custodial Care Services E/M codes 99324-99238, 99334-99337, 99339, 99340
- Deletion of Home or Residence Services E/M code 99343
- Deletion of Prolonged Services E/M codes 99354-99357





## **Hospital Observation Services**

#### **Observation Care Discharge Services**

• (99217 has been deleted. To report observation care discharge services, see 99238, 99239)

#### **Initial Observation Care**

• New or Established Patient (99218, 99219, 99220 have been deleted. To report initial observation care, new or established patient, see 99221, 99222, 99223)

#### **Subsequent Observation Care**

• (99224, 99225, 99226 have been deleted. To report subsequent observation care, see 99231,99232, 99233)

#### **Coding Tips**

- For a patient admitted and discharged from hospital inpatient or observation status on the same date, report 99234, 99235, 99236, as appropriate
- When using MDM or total time for code selection, a continuous service that spans the transition of two calendar dates is a single service and is reported on one calendar date





## **Hospital Observation Services**

| Initial Hospital Inpatient or Observation Care |                                     |  |
|--|-------------------------------------|--|
| Medical Decision Making                        | Time Based                          |  |
| Straight forward or Low                        | 40 Minutes                          |  |
| Moderate                                       | 55 Minutes                          |  |
| High   | 75 Minutes                          |  |
| -  | Straight forward or Low<br>Moderate |  |

| ecision Making<br>orward or Low | Time Based<br>25 Minutes                                  |
|---------------------------------|---|
| orward or Low                   | 25 Minutes  |
|                                 |   |
| oderate                         | 35 Minutes  |
| High                            | 50 Minutes  |
|                                 | oderate<br>High<br>ger, use prolonged services code 99418 |

| Hospital Inpatient or Observation Care Services (Including Admission and Discharge Services |                         |            |
|---|-------------------------|------------|
| CPT   | Medical Decision Making | Time Based |
| 99234   | Straight forward or Low | 45 Minutes |
| 99235   | Moderate                | 70 Minutes |
| 99236   | High                    | 85 Minutes |
| For services of 100 minutes or longer, use prolonged services code 99418                    |                         |            |



#### Consultations

| king Time Based |
|-----------------|
|                 |
| 20 Minutes      |
| 30 Minutes      |
| 40 Minutes      |
| 50 Minutes      |
| olor            |

| Inpatient or Observation Consultations |  |            |
|--|--|------------|
| CPT                                    | Medical Decision Making  | Time Based |
| 99252                                  | Straight forward   | 35 Minutes |
| 99253                                  | Low  | 45 Minutes |
| 99254                                  | Moderate   | 60 Minutes |
| 99255                                  | High   | 80 Minutes |
|  | For services of 95 minutes or longer, use prolonged services code 9941 | 8          |



#### **Emergency Departments**

| Emergency Department |                                |                |
|----------------------|--------------------------------|----------------|
| CPT                  | Medical Decision Making        | Time           |
| 99281                | Face to Face by clinical staff | Not applicable |
| 99282                | Straight forward               | Not applicable |
| 99283                | Low                            | Not applicable |
| 99284                | Medium                         | Not applicable |
| 99285                | High                           | Not applicable |

*Tip:* If a patient is seen in the emergency department for the convenience of a physician or other qualified health care professional, use office or other outpatient services codes (99202-99215)

## **Nursing Facilty Care**

| Initial Nursing Facility Care |   |            |
|-------------------------------|---|------------|
| СРТ                           | Medical Decision Making   | Time Based |
| 99304                         | Straight forward or Low   | 25 Minutes |
| 99305                         | Moderate  | 35 Minutes |
| 99306                         | High  | 45 Minutes |
| 99306                         | High<br>For services of 60 minutes or longer, use prolonged services code 99418 |            |

| Subsequent Nursing Facility Care |   |            |
|----------------------------------|---|------------|
| СРТ                              | Medical Decision Making   | Time Based |
| 99307                            | Straight forward or Low   | 10 Minutes |
| 99308                            | Low   | 15 Minutes |
| 99309                            | Moderate  | 30 Minutes |
| 99310                            | High  | 45 Minutes |
|                                  | For services of 60 minutes or longer, use prolonged services code 99418 |            |

| Nursing Facility Discharge Services |                         |              |
|-------------------------------------|-------------------------|--------------|
| СРТ                                 | Medical Decision Making | Time Based   |
| 99315                               | Discharge management    | < 30 Minutes |
| 99316                               | Discharge management    | > 30 Minutes |



### Home and Residence Services

| Initial Nursing Facility Care |  |            |
|-------------------------------|--|------------|
| CPT                           | Medical Decision Making  | Time Based |
| 99341                         | Straight forward   | 15 Minutes |
| 99342                         | Low  | 30 Minutes |
| 99344                         | Moderate   | 60 Minutes |
| 99345                         | High   | 75 Minutes |
|                               | (For services 90 minutes or longer, see prolonged services code 99417) |            |

| Home or Residence Services- Established Patient |  |            |
|---|--|------------|
| CPT   | Medical Decision Making  | Time Based |
| 99347   | Straight forward   | 20 Minutes |
| 99348   | Low  | 30 Minutes |
| 99349   | Moderate   | 40 Minutes |
| 99350   | High   | 60 Minutes |
|   | (For services 75 minutes or longer, see prolonged services code 99417) |            |



| Prolo     | nged Service on Date Other Than the Face<br>Management Service Without Direct F |  |
|-----------|---|--|
| CPT       | Medical Decision Making   |  |
| 99358     | N/A   |  |
| (+) 99359 | N/A   |  |

Tips:

- Use 99359 in conjunction with 99358
- Do not report 99358, 99359 on the same date of service as

99202, 99203, 99204, 99205, 99212, 99213, 99214, 99215, 99221,99222, 99223, 99231, 99232, 99233, 99234, 99235, 99236, 99242, 99243, 99244, 99245, 99252, 99253, 99254, 99255, 99281, 99282, 99283, 99284, 99285, 99304, 99305, 99306, 99307, 99308, 99309, 99310, 99341, 99342, 99344, 99345, 99347, 99348, 99349, 99350, 99417, 99418, 99483





#### Evaluation and

ontact

Time Based

First 60 Minutes

Additional 30 Minutes

| Total Duration of Prolonged Services<br>Without Direct Face-to-Face Contact | C                            |
|---|------------------------------|
| Less than 30 Minutes  | Not reported separately      |
| 30-70 Minutes (30 min 1 hr. 14 min.)  | 99358 x 1                    |
| 75-104 Minutes (1 hr. 15 min 1 hr. 44 min.                                  | 99358 x 1 and 99359 x 1      |
| 105 Minutes or more (1 hr. 45 min. or more)                                 | 99358 x 1 and 99359 x 2 or i |
|   | •                            |





#### Code(s)

more for each additional 30 mins

| Prolonged Clinical Staff Services With Physician or Other Qualified Health |                         |  |
|--|-------------------------|--|
| СРТ  | Medical Decision Making |  |
| (+)99415   | N/A                     |  |
| (+) 99416  | N/A                     |  |

Tips:

- Use 99416 in conjunction with 99415
- Do not report 99416 in conjunction with 99417
- The starting point for 99415 is 30 minutes beyond the typical clinical staff time for ongoing assessment of the patient during the office visit. The Reporting Prolonged Clinical Staff Timetable provides the typical clinical staff times for the office or other outpatient primary codes, the range of time beyond the clinical staff time for which 99415 may be reported, and the starting point at which 99416 may be reported
- Use 99415 in conjunction with 99202, 99203, 99204, 99205, 99212, 99213, 99214, 99215
- Do not report 99415 in conjunction with 99417





#### th Care Professional Supervision

Time Based

First 60 Minutes

Additional 30 Minutes

|       | Reporting                   | g Prolonged Clinical Staff Time |
|-------|-----------------------------|---------------------------------|
| Code  | Typical Clinical Staff Time | 99451 Time Range (Minutes)      |
| 99202 | 29                          | 59 -103                         |
| 99203 | 34                          | 64 - 108                        |
| 99204 | 41                          | 71 - 155                        |
| 99205 | 46                          | 76 - 120                        |
| 99211 | 16                          | 46 - 90                         |
| 99212 | 24                          | 54 - 98                         |
| 99213 | 27                          | 57 -101                         |
| 99214 | 40                          | 70 - 114                        |
| 99215 | 45                          | 75 - 119                        |

| 99416 Start Time (Minutes) |
|----------------------------|
| 104                        |
| 109                        |
| 116                        |
| 121                        |
| 91                         |
| 99                         |
| 102                        |
| 115                        |

120<



| Prolonged Service With or Without Direct Patient Contact on the Date of an Office or<br>Other Outpatient Service and Inpatient services |                         |            |
|---|-------------------------|------------|
| CPT   | Medical Decision Making | Time Based |
| (+)99417  | N/A                     | 15 Minutes |
| (+) 99418   | N/A                     | 15 Minutes |

Tips:

- Use 99417 in conjunction with 99205, 99215, 99245, 99345, 99350, 99483
- Do not report 99417 on the same date of service as 90833, 90836, 90838, 99358, 99359, 99415, 99416
- Do not report 99417 for any time unit less than 15 minutes- View Table
- Use 99418 in conjunction with 99223, 99233, 99236, 99255, 99306, 99310
- Do not report 99418 on the same date of service as 90833, 90836, 90838, 99358, 99359
- Do not report 99418 for any time unit less than 15 minutes





| Total Duration of the New Patient Office or<br>Other Outpatient Services (use with 99205)     | C                            |
|---|------------------------------|
| Less than 75 Minutes  | Not reported seperately      |
| 70 - 89 Minutes   | 99205 x 1 and 99417 x 1      |
| 90 - 104 Minutes  | 99205 x 1 and 99417 x 2      |
| 105 Minutes or More   | 99205 x 1 and 99417 x 3 or n |
| Total Duration of Established Patient Office or<br>Other Outpatient Services (use with 11215) | Code(s)                      |
| Less than 55 Minutes  | Not reported seperately      |
| 55 - 69 Minutes   | 99215 x 1 and 99417 x 1      |
| 70 - 84 Minutes   | 99215 x 1 and 99417 x 2      |
| 85 Minutes or More  | 99215 x 1 and 99417 x 3 or n |
| Total Duration of Office or Other Outpatient<br>Services (use with 99245)                     | Code(s)                      |
| Less than 70 Minutes  | Not reported seperately      |
| 70 - 84 Minutes   | 99245 x 1 and 99417 x 1      |
| 80 - 99 Minutes   | 99245 x 1 and 99417 x 2      |
| 100 Minutes or More   | 99245 x 1 and 99417 x 3 or n |
|   |                              |



| ode(s)                             |
|------------------------------------|
|                                    |
|                                    |
|                                    |
| nore for each additional 15 mins   |
|                                    |
|                                    |
|                                    |
|                                    |
|                                    |
| nore for each additional 15 mins   |
|                                    |
|                                    |
|                                    |
|                                    |
|                                    |
| nore for each additional 15 mins < |
|                                    |



## E/M Guidelines - New and Established Patients

#### New patient

A new patient is one who has not received any professional services from the physician or other qualified health care professional or another physician or other qualified health care professional of the exact same specialty and subspecialty who belongs to the same group practice, within the past three years



#### **Established patient**

An established patient is one who has received professional services from the physician or other qualified health care professional or another physician or other qualified health care professional of the exact same specialty and subspecialty who belongs to the same group practice, within the past three years





#### Coding tip

Physician part of same Taxonomy ID would be considered synonymous to Sub-specialty



## **E/M Guidelines - Initial and Subsequent** Services

#### **Initial Services**

Initial service is when the patient has not received any professional services from the physician or other qualified health care professional or another physician or other qualified health care professional of the exact same specialty and subspecialty who belongs to the same group practice, during the inpatient, observation, or nursing facility admission and stay.

#### **Subsequent Services**

A subsequent service is when the patient has received professional service(s) from the physician or other qualified health care professional or another physician or other qualified health care professional of the exact same specialty and subspecialty who belongs to the same group practice, during the admission and stay.





## E/M Key Elements - History and Physical

E/M codes that have levels of services include a medically appropriate history and/or physical examination when performed

The nature and extent of the history and/or physical examination are determined by the treating physician or other qualified healthcare professional reporting the service. The care team may collect information, and the patient or caregiver may supply information directly (e.g., by electronic health record [EHR] portal or questionnaire) that is reviewed by the reporting physician or other qualified health care professional

The extent of history and physical examination is not an element in selecting the level of these E/M service codes

| Level of MDM<br>( Based on 2 of 3 Elements of MDM) | Number and Complexity of Problem Addressed   | Amount and/or Complexity of Data to be Reviewed and Analyzed<br>*Each unique test, order, or document contributes to the<br>combination or 2 of combination of 3 in category in 1 below.   |
|--|--|--|
| Straightforward                                    | Minimal <ul> <li>1 self-limited or minor problems</li> </ul>   | Minimal or none  |
| Low  | Low <ul> <li>2 or more self-limited or minor problems</li> <li>1 stable chronic illness</li> <li>1 acute, uncomplicated illness or inquiry</li> <li>1 stable acute illness</li> <li>1 acute, uncomplicated illness or injury requiring hospital inpatient or observation level of care</li> </ul>                          | <ul> <li>Limited (Must meet the requirements of at least 1 of the 2 categories)</li> <li>Category 1: Tests and documents</li> <li>Any combination of 2 from the following:</li> <li>Review of prior external note(s) from each unique source</li> <li>Review of the result(s) of each unique test</li> <li>Ordering of each unique test</li> <li>Category 2: Assessment requiring an independent historian(s)</li> <li>For the categories of independent interpretation of tests and discussion of management or test interpretation, see moderate or high)</li> </ul>   |
| Moderate   | <ul> <li>Moderate</li> <li>1 or more chronic illness with exacerbation, progression<br/>or side effects of treatment</li> <li>2 or more stable chronic illnesses</li> <li>1 undiagnosed new problem with uncertain prognosis</li> <li>1 acute illness with systemic symptoms</li> <li>1 acute complicate injury</li> </ul> | <ul> <li>Moderate (Must meet the requirements of at least 1 of the 3 categories)</li> <li>Category 1: Tests, documents or independent historian(s)</li> <li>Any combination of 3 from the following: <ul> <li>Review of prior external note(s) from each unique source</li> <li>Review of the result(s) of each unique test</li> <li>Ordering of each unique test</li> <li>Assessment requiring an independent historian(s) OR</li> </ul> </li> <li>Category 2: Independent interpretation of tests</li> <li>Independent interpretation of a test performed by another physician/other qualified health care professional (not separately reported) OR</li> <li>Category 3: Discussion of management or test interpretation</li> <li>Discussion of management or test interpretation with external physician/other qualified health care professional/appropriate source (not separately reported)</li> </ul>                    |
| High   | <ul> <li>High <ul> <li>1 or more chronic illness with severe exacerbation, progression, or side effects of treatment. OR</li> <li>1 acute or chronic illness or injury that poses a threat to life or bodily function</li> </ul> </li> </ul>   | <ul> <li>Extensive (Must meet the requirements of at least 2 out of 3 categories)</li> <li>Category 1: Tests, documents or independent historian(s)</li> <li>Any combination of 3 from the following: <ul> <li>Review of prior external note(s) from each unique source</li> <li>Review of the result(s) of each unique test</li> <li>Ordering of each unique test</li> <li>Assessment requiring an independent historian(s)</li> </ul> </li> <li>Category 2: Independent interpretation of tests <ul> <li>Independent interpretation of a test performed by another physician/other qualified health care professional (not separately reported)</li> </ul> </li> <li>Category 3: Discussion of management or test interpretation <ul> <li>Discussion of management or test interpretation with external physician/other qualified health care professional/appropriate source (not separately reported)</li> </ul> </li> </ul> |

Risk of Complications and/or Morbidity or Morality of Patient Management

Minimal risk of morbidity from additional diagnostics testing ot treatment

Low risk of morbidity from additional diagnostic testing of treatment

Moderate risk of morbidity from additional diagnostics testing or treatment

#### Examples only:

- Prescription drug maintenance
- · Decision regarding minor surgery with identified patient or procedure risk factor
- Decision regarding elective major surgery without identified patient or procedure risk factors
- · Diagnosis or treatment significantly limited by social determinations of health

High risk of morbidity from additional diagnostics testing of treatment

#### Examples only:

- · Drug therapy requiring intensive monitoring for toxicity (i.e., INR for patient on Coumadin)
- · Glucose levels and electrolytes do not qualify
- Decision regarding elective major surgery surgery with identified patient or procedure risk factor
- Decision regarding emergency major surgery
- · Decision regarding hospitalization or escalation of hospital level care
- Decision not to resuscitate or to deescalate care because of poor prognosis
- Parenteral controlled substances

|                  | Number and Complexity of Problems Addressed at the                  |
|------------------|---|
| Straight Forward | 1 Self-limited or minor problem                                     |
| Low              | 2 or more self-limited or minor problems                            |
|                  | 1 Stable chronic illness  |
|                  | 1 Acute, uncomplicated illness or injury                            |
|                  | 1 Stable, acute illness   |
|                  | 1 Acute, uncomplicated illness or injury requiring hospital inpat   |
|                  | 1 or more chronic illnesses with exacerbation, progression, or s    |
|                  | 2 or more stable chronic illnesses                                  |
| Moderate         | 1 Undiagnosed new problem with uncertain prognosis                  |
|                  | 1 Acute illness with systemic symptoms                              |
|                  | 1 Acute complicated injury  |
| High             | 1 or more chronic illnesses with severe exacerbation, progressi     |
|                  | 1 Acute or chronic illness or injury that poses a threat to life or |
|                  |   |

*Tip:* Lab panels are considered as single test

#### e Encounter

atient or observation level of care

side effects of treatment

sion, or side effects of treatment

or bodily function





| Amount and/or Complexity of Data to Be Reviewed and Analyzed |  |
|--|--|
| Straight Forward   | Minimal or none  |
| Low  | (Must meet the requirements of at least 1 out of 2 categories)           |
| Moderate   | (Must meet the requirements of at least 1 out of 3 categories)           |
| High   | Extensive (Must meet the requirements of at least 2 out of 3 categories) |

|            | Categories  |
|------------|---|
| Category 1 | Review of prior external note(s) from each unique source<br>Review of the result(s) of each unique test<br>Ordering of each unique test<br>Assessment requiring an independent historian(s) |
| Category 2 | Independent interpretation of a test performed by another pl<br>professional (not separately reported)  |
| Category 3 | Discussion of management or test interpretation with externa<br>care professional/appropriate source(not separately reported  |



physician/other qualified health care

nal physician/other qualified health d)

| Risk of Complications and/or Morbidity or Mortality of PatherMinimalRest; Gargles; Elastic bandages; Superficial dressings; OtherMinor surgery with no identified risk factorsMinor surgery with no identified risk factorsPhysical therapyOccupational therapyIV fluids without additivesOther low risk testing or treatment |       |           |      |     |      |     |     | _   | _  |     |     | _   |     |    |     |     |     |     |    |     |     |    |     |     |     |     |     |    |     |     |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |
|---|-------|-----------|------|-----|------|-----|-----|-----|----|-----|-----|-----|-----|----|-----|-----|-----|-----|----|-----|-----|----|-----|-----|-----|-----|-----|----|-----|-----|----|----|-----|-----|-----|-----|----|-----|------|------|-----|-----|-----|-----|----|
| Minor surgery with no identified risk factors         Physical therapy         Low         Occupational therapy         IV fluids without additives   | ion   | of Compl  | npl  | pl  | oli  | lic | ic  | ca  | ca | a   | at  | tio | 0   | on | IS  | ;   | a   | n   | 10 | d,  | /   | 'c | D   | r١  | M   | lc  | or  | b  | ic  | li  | ty | (  | o   | r I | М   | lo  | r  | ta  | lit  | y    | of  | F   | Pa  | ti  | e  |
| Physical therapy         Low         Occupational therapy         IV fluids without additives   | s; El | Rest; Ga  | Ga   | Ga  | iar  | arį | rg  | g   | gl | le  | e   | s;  | ; E | El | la  | IS  | ti  | ic  | 2  | b   | a   | ar | าด  | da  | ıg  | e   | s;  | S  | u   | pe  | er | fi | cia | al  | d   | re  | S  | si  | ng   | s; ( | Ot  | he  | er  | m   | in |
| Low Occupational therapy<br>IV fluids without additives   | ry w  | Minor s   | r sı | SL  | su   | ur  | Irg | rg  | g  | ze  | e   | ry  | y١  | w  | /i  | tł  | h   | n   | nc | D   | i   | d  | le  | n   | ti  | fie | ec  | t  | ris | sk  | f  | ad | t   | or  | S   |     |    |     |      |      |     |     |     |     |    |
| IV fluids without additives   | rapy  | Physical  | cal  | al  | al 1 | l t | tł  | th  | h  | ne  | er  | ra  | ap  | ру | /   |     |     |     |    |     |     |    |     |     |     |     |     |    |     |     |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |
|   | al th | Occupa    | pat  | bat | ati  | tic | io  | 0   | or | n   | าล  | al  | t   | th | e   | era | a   | p   | y  | ,   |     |    |     |     |     |     |     |    |     |     |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |
| Other low risk testing or treatment   | hout  | IV fluids | ids  | ds  | Is v | 5 V | w   | w   | vi | rit | tł  | ha  | o   | u  | t   | a   | d   | ld  | li | ti  | iv  | /6 | es  | 5   |     |     |     |    |     |     |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |
|   | sk te | Other lo  | r lo | lo  | ٥v   | ov  | w   | N   | 1  | r   | ris | sł  | k   | te | e   | st  | ti  | n   | g  | ; ( | 0   | r  | t   | re  | ea  | tr  | m   | e  | nt  |     |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |
| Prescription drug management  | dru   | Prescrip  | rip  | ipt | pt   | oti | tic | io  | 0  | or  | n   | d   | dr  | ru | g   | ; r | m   | na  | ar | าส  | a   | g  | e   | m   | ne  | n   | t   |    |     |     |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |
| Decision regarding minor surgery with identified patient or p   | ardi  | Decisior  | ior  | on  | on   | n١  | ır  | re  | re | e   | g   | şa  | arc | di | in  | ng  | 3   | m   | ni | in  | 10  | 0  | r   | รเ  | Jr  | g   | er  | ſ  | v   | vit | th | i  | de  | en  | ti  | fie | ec | 11  | ba   | ie   | nt  | 0   | r p | ore | DC |
| Moderate Decision regarding elective major surgery without identified   | ardi  | Decisior  | ior  | on  | on   | n I | ı r | re  | re | e   | g   | şa  | arc | di | in  | ng  | 3   | e   | le | e   | c   | ti | iv  | /e  | n   | na  | ajo | or | s   | u   | rg | e  | ry  | v   | vi  | th  | 0  | u   | t io | ler  | nti | fie | ed  | р   | at |
| Diagnosis or treatment significantly limited by social determ   | trea  | Diagnos   | ios  | osi | si   | sis | is  | S ( | 0  | 0   | or  | r t | tre | e  | a   | tr  | m   | ne  | er | nt  | t   | s  | ię  | gn  | hif | ic  | a   | n  | tly | 1   | in | ni | te  | d   | b   | y   | s  | 00  | ia   | l d  | et  | er  | m   | in  | ar |
| Other moderate risk testing or treatment  | rate  | Other m   | r m  | m   | ma   | no  | 00  | bo  | d  | de  | e   | era | at  | te | ; I | ri  | s   | k   | t  | e   | es  | st | tin | ng  | 3 ( | or  | • t | re | ea  | tr  | n  | er | nt  | 8   |     |     |    |     |      |      |     |     |     |     |    |
| Drug therapy requiring intensive monitoring for toxicity  | y re  | Drug th   | the  | the | ne   | er  | era | ra  | a  | ar  | p   | y   | r   | e  | q   | u   | iir | ri  | n  | g   | z i | ir | nt  | te  | n   | si  | ve  | e  | m   | 0   | ni | to | or  | in  | g   | fc  | or | to  | ЭX   | cit  | y   |     |     |     |    |
| Decision regarding elective major surgery with identified part  | ardi  | Decisior  | ior  | on  | on   | n I | n   | re  | re | e   | g   | şa  | arc | di | in  | ng  | 3   | e   | le | e   | c   | ti | iv  | /e  | n   | na  | ajo | or | s   | u   | rg | e  | ry  | v   | vi  | th  | i  | de  | en   | tifi | ec  | l p | at  | tie | en |
| Decision regarding emergency major surgery  | ardi  | Decisior  | ior  | on  | on   | nı  | ı r | re  | re | e   | g   | şa  | arc | di | in  | ng  | 3   | e   | n  | n   | e   | er | g   | e   | nc  | су  | r   | na | aje | or  | S  | u  | rg  | ,e  | ry  |     |    |     |      |      |     |     |     |     |    |
| High Decision regarding hospitalization or escalation of hospital l   | ardi  | Decisior  | ior  | on  | on   | nı  | n   | re  | re | e   | g   | ga  | arc | di | in  | ng  | 3   | h   | 10 | s   | sp  | pi | it  | al  | iz  | at  | tio | o  | 1   | or  | e  | s  | ca  | ala | ati | io  | n  | 0   | fh   | os   | pi  | ta  | e   | ev  | el |
| Decision not to resuscitate or to deescalate care because of  | t to  | Decisior  | ior  | on  | on   | nı  | n   | n   | n  | 10  | ot  | t f | tc  | 0  | re  | es  | รเ  | u   | s  | ci  | it  | ta | at  | e   | 0   | r   | to  | 0  | de  | ee  | s  | ca | la  | te  | e o | ca  | re | e I | be   | cai  | IS  | e o | of  | p   | 00 |
| Parenteral controlled substances  | ontr  | Parente   | iter | ter | era  | ra  | al  | al  |    | c   | c   | 01  | nt  | tr | 0   | )II | le  | ec  | ł  | s   | u   | ık | 25  | sta | ar  | nc  | e   | s  |     |     |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |
| Other high-risk testing or treatment  | isk t | Other h   | r hi | hi  | hig  | ig  | gł  | gh  | h  | 1-  | -r  | ris | sk  | k  | te  | es  | st  | tiı | n  | g   | ; ( | 0  | r   | tı  | re  | at  | tn  | ne | en  | t   |    |    |     |     |     |     |    |     |      |      |     |     |     |     |    |

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## Time

#### **Count time spent on activities**

#### Physician or other qualified health care professional time includes the following activities, when performed

- Preparing to see the patient (eg, review of tests)
- Obtaining and/or reviewing separately obtained history
- Performing a medically appropriate examination and/or evaluation
- Counseling and educating the patient/family/caregiver
- Ordering medications, tests, or procedures
- Referring and communicating with other health care professionals (when not separately reported)
- Documenting clinical information in the electronic or other health record
- Independently interpreting results (not separately reported) and communicating results to
- The patient/family/caregiver care coordination (not separately reported)

#### Do not count time spent on the following

- The performance of other services that are reported separately
- Time spent on travel
- Teaching that is general and not limited to discussion that is required for the management of a specific patient

#### Limitations

• Time is not a descriptive component for the emergency department levels of E/M servicest





## **Time: Coding Requirements**

- When time is used for reporting E/M services codes, the time defined in the service descriptors is used for selecting the appropriate level of services
- Report the total time spent on the date of encounter includes Face to Face and non face to face time spent on patient and/or family or caregiver by Physician or QHCP
- A shared or split visit is defined as a visit in which a physician and other qualified health care professional(s) both provide the face-to-face and non-face-to-face work related to the visit. When time is being used to select the appropriate level of services for which time-based reporting of shared or split visits is allowed, the time personally spent by the physician and other qualified health care professional(s) assessing and managing the patient and/or counseling, educating, communicating results to the patient/family/caregiver on the date of the encounter is summed to define total time



## Sample ED Calculator 2023

| Type of service  | Emergency Department Services (ED/                              |
|--|---|
| Type of visit  | New or Established Patient                                      |
| Service provided   | Emergency   |
| Number and Complexity of Problems<br>Addressed                               | Minimal/Low/ Moderate   |
| Amount and/or Complexity of Data to be<br>Reviewed and Analyzed              | Minimal/Low/Moderate/High                                       |
| Risk of Complications and/or Morbidity or<br>Mortality of Patient Management | Minimal/ Low/Moderate/High                                      |
| Medical Decision Making  | 99282 - SF; 99283-Low; 99284 -Mo                                |
| Total Face -to-Face Time ( in min.)  | Time is not a descriptive component f<br>levels of E/M services |



| /ER)                         |
|------------------------------|
|                              |
|                              |
|                              |
|                              |
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|                              |
|                              |
|                              |
|                              |
| oderate; 99285- High         |
| for the emergency department |
|                              |



### **Revenue Impact Due to Conversion Factor**

- CMS Conversion factor for 2023 decreased by 2.1% from the 2022 conversion factor
- CMS conversion factor for 2023 is \$ 33.887, a 2.1% decrease from \$34.6062
- E/M categories have marginal increased \$ value for Subsequent care services (99231 to 99233), Hospital

Discharge services (99238 to 99239), and Nursing facility services (99304 to 99316)

| E/M Categories                | Sum of RVU Variation | Sum of \$ Variation |
|-------------------------------|----------------------|---------------------|
| consultation services         | 2.22                 | -99.423934          |
| Emergency Department services | 0.21                 | -16.261992          |
| Home Services                 | 1.28                 | -63.572326          |
| Hospital Inpatient Services   | 0.13                 | -32.072456          |
| Nursing Facility              | -3.19                | 89.514018           |
| Office or Outpatient Services | 1.92                 | -14.048222          |
| Preventive services           | 0.13                 | -51.262566          |
| Prolonged services            | -0.71                | 18.365432           |
| Grand Total                   | 1.99                 | -168.762046         |



### **Revenue Impact Due to Conversion Factor**

| E/M Categories                              | СРТ   | Utilization % | 2022<br>\$ Value | 2023<br>\$ Value | 2022<br>Revenue | 2023<br>Revenue | Revenue<br>Impact |
|---|-------|---------------|------------------|------------------|-----------------|-----------------|-------------------|
| Office or Outpatient Services - New         | 99202 | 9.73%         | \$ 74.06         | \$ 72.86         | ₹ 720.31        | ₹ 708.64        | ₹ 11.67           |
| Office or Outpatient Services - New         | 99203 | 37.93%        | \$ 113.85        | \$ 112.84        | ₹ 4,318.52      | ₹ 4,280.21      | ₹ 38.31           |
| Office or Outpatient Services - New         | 99204 | 39.52%        | \$ 169.57        | \$ 167.40        | ₹ 6,701.09      | ₹ 6,615.43      | ₹ 85.66           |
| Office or Outpatient Services - New         | 99205 | 12.83%        | \$ 224.25        | \$ 220.94        | ₹ 2,876.06      | ₹ 2,833.69      | ₹ 42.37           |
| Office or Outpatient Services - Established | 99211 | 2.77%         | \$ 23.53         | \$ 23.38         | ₹ 65.10         | ₹ 64.68         | ₹ 0.42            |
| Office or Outpatient Services - Established | 99212 | 9.74%         | \$ 57.45         | \$ 56.93         | ₹ 559.60        | ₹ 554.57        | ₹ 5.02            |
| Office or Outpatient Services - Established | 99213 | 39.48%        | \$ 92.05         | \$ 90.82         | ₹ 3,634.10      | ₹ 3,585.35      | ₹ 48.75           |
| Office or Outpatient Services - Established | 99214 | 38.44%        | \$ 129.77        | \$ 128.43        | ₹ 4,988.61      | ₹ 4,937.07      | ₹ 51.54           |
| Office or Outpatient Services - Established | 99215 | 9.57%         | \$ 183.07        | \$ 179.94        | ₹ 1,752.50      | ₹ 1,722.58      | ₹ 29.92           |





#### **Revenue Impact Due to Conversion Factor**

| E/M Categories                | СРТ   | Utilization % | 2022<br>\$ Value | 2023<br>\$ Value | 2022<br>Revenue | 2023<br>Revenue | Revenue<br>Impact |
|-------------------------------|-------|---------------|------------------|------------------|-----------------|-----------------|-------------------|
| Emergency Department Services | 99281 | 0.23%         | ₹ 22.15          | ₹ 11.86          | ₹ 4.99          | ₹ 2.67          | ₹ 2.32            |
| Emergency Department Services | 99282 | 3.44%         | ₹ 42.91          | ₹ 42.02          | ₹ 147.41        | ₹ 144.35        | ₹ 3.06            |
| Emergency Department Services | 99283 | 28.36%        | ₹ 73.02          | ₹ 72.18          | ₹ 2,070.96      | ₹ 2,047.16      | ₹ 23.81           |
| Emergency Department Services | 99284 | 34.15%        | ₹ 123.20         | ₹ 121.32         | ₹ 4,207.68      | ₹ 4,143.40      | ₹ 64.27           |
| Emergency Department Services | 99285 | 33.82%        | ₹ 178.91         | ₹ 176.55         | ₹ 6,051.56      | ₹ 5,971.68      | ₹ 79.88           |





## Revenue Impact Due to Key Documentation Deficiencies

# Below documentation deficiencies on MDM could lead to potential down code E/M Levels

- Time
- Orders
- Review of Orders
- Independent Historian
- Discussion of management or test interpretation with an external physician/or Other qualified physicians
- Independent interpretation of tests performed by another physician/ or other qualified physicians Risk scores from
- Risk scores from an evidence-based risk calculator
- Documenting social determinants of health



Other qualified physicians qualified physicians Risk scores from



## **PLUTUSHEALTH**

# Thank you!

